

## National Speakers

- Each year London Properties sponsors motivating and career building seminars with nationally recognized Real Estate speakers such as Dave Knox, Walter Sanford, and Darryl Davis. *We bring N.A.R. and C.A.R. quality training directly to you!*

## CONTACT US

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- **Merced** • 67 West Alexander • 209.725.2100
- **Oakhurst** • 40142 Highway 41 • 683.3400
- **Sanger** • 1370 Jensen Avenue, Suite C • 875.8900

## CONNECT WITH US

- **LondonProperties.com**
  - Info online for any home offered by any Broker
- **LondonPropertiesCareers.com**
  - Online Real Estate courses, licensing, and training
- **www.Facebook.com/londonproperties**
  - Follow us on Facebook

**BRE# 00463722**

# REAL ESTATE TRAINING

**LONDON**  
PROPERTIES



*London Properties provides their associates **More support and training than any Real Estate firm in the Central Valley.** That is why we always say, "you have every right to **fail in Real Estate – but not here.**" Whether you're starting an exciting new career or looking to jump start your old one, here's just a sample of what we'll do for you.*

### **Online Licensing Training:**

- *LondonPropertiesCareers.com* provides you with:
  - Sales person licensing
  - Broker licensing

### **London Launch:**

- London Properties' exclusive *live class training* taught by our Brokers and some of the top producers. London Launch meets every Monday to provide you first-hand instruction from industry leaders. We will cover such topics as: previewing for profit, department services, forms and contracts, client development, tech training, marketing your career, pre-qualifying buyers, goals and accountability, open house, 15 ways to get listings, closing the sale, and legal updates to protect your career.

### **Tech Support**

- We'll connect you online 24/7 with Reliance Marketing Department printing allowing you to order ads, postcards, business cards, flyers, and all your other marketing needs *with one click of the mouse.*
- Not only do London Properties offices provide 100% wireless access, we also employ technological gurus to:
  - Setup and maintain your personal workstation and laptop computer.
- Provide you *live weekly sales meetings with updates of the latest on how to promote your business,* the latest in social media, client contact systems,

and Real Estate software.

- Maintain *The London Edge* intranet system to provide you access to company files, forms, MLS, and other important services 24/7 from home, office or on the fly administration.
- Maintaining MobileLP.com providing you and your clients *information on every home for sale by every Broker 24/7 on your cell with photos.*

### **Brokers Management Support**

- Our managers will be here to help your success and, unlike most Real Estate offices. Every manager is also a Licensed Broker.
  - London Properties has *three corporate full-time Brokers* with over 100 years of combined experience to guide you through the most difficult Real Estate transactions.
    - For over 40 years we have been Fresno's leading Brokerage firm. There simply isn't any Real Estate problem we haven't had before and can't solve for our associates. It is always reassuring to know you *have the best and strongest support in the nation standing beside you.*
- We will provide you with *the most experienced sales managers in the industry.*

We challenge you to bring them a problem they don't have the answer for. Best of all they are interchangeable and you will be encouraged to work with the manager you feel most compatible with regardless of the office location.

